



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

INTELLIPAAT

Virtual Campus Recruitment - 2021 Passing Out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register – 04:00 PM, 29th September 2021

Company	INTELLIPAAT
Batch	2021 Passing Out Batch
Website	www.intellipaat.com
Date of Campus	Will be Informed through Email
Joining	Immediate
Job Title	Any Graduate / Post Graduate
Eligible Degrees	B.Tech/ M.Tech / MBA / MCA /BBA / B.Sc / M.Sc /B.Com /M.Com / BA /MA / Any Graduate / Any Post Graduate
Eligible Branches	All
Eligibility Criteria	No Criteria
Location	Work From Home
Compensation (CTC)	Graduate: 6 months Internship 20,000 INR per month. INR 5,30,000 LPA. Post-Graduate: 4 months Training Period 25,000 INR per month. INR 5,54,000 LPA
Skills Required	<ul style="list-style-type: none">• Excellent spoken and verbal skills• Ability to plan and execute• Ability to persuade and negotiate• Ability to work under stress• Ability to work in a team• Fast-learner, keen on details, and self-motivated
Roles & Responsibilities	<ul style="list-style-type: none">• Calling the leads provided in the CRM and understand their requirements of career up-skilling and pitch the right course as per their needs.• Consistently achieve revenue targets in line with team/organizational objectives.

	<ul style="list-style-type: none"> • Proactively identifying cross-selling/up-selling opportunities with existing customers. • Identifying references through the existing customer base to increase the sales pipeline. • Should be maintaining all customer interactions in the CRM. • Should have decent exposure working with any CRM like Salesforce, Zoho, etc. • Managing all pre-sales to post-sales support activities for the assigned leads. • Follow up on leads and conduct research to identify potential prospects. • Consistently achieve revenue targets in line with team/organizational objectives. • To understand customer requirements in the geography assigned and future product portfolio improvement based on past customer feedback.
How to Apply?	<p>All interested and Eligible students need to apply on the link below latest by 4:00 PM, 29th September 2021</p> <p>CLICK HERE</p>

Our Best Wishes are always with you

Team ATPC

**Amity Technical Placement Centre (ATPC)
Centralised Placement Division of Amity Education Group**

Amity University Campus | Amity Technical Placement Centre (ATPC)
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